

Sell Foresters without ever leaving your office



Sell non-medical¹ Strong Foundation Term, Advantage Plus Whole Life and SMART Universal Life from your home or office.

Save time and money with Foresters Financial™
Non Face-to-Face sales process by writing new business without meeting the applicant in person.



Here's what you need to know about Non Face-to-Face sales

Non Face-to-Face sales must be done using iPipeline's iGO e-App². If your agency's website does not have the Foresters e-App, you can access it by visiting ezbiz at portal.foresters.biz.



When starting a new e-App

- You **must be licensed** in the state where the applicant is signing.
- Set the "**State**" on the Case Information screen to the state where the application will be signed by the applicant.



On the application

- Enter the applicant's driver's licence number and the state of issue (we will only accept a driver's licence for Non Face-to-Face business).
- As a condition of your Foresters contract, it remains your responsibility to verify identification.



On the Producer report

- An indication you did not meet the applicant in person
- The state you, the agent, signed in (if different from the applicant)

Here's an example of the quickest way to satisfy these requirements:

Phone Sale. I signed in CA.

Need more information? Call our Sales Support team at
866-466-7166, option 1

¹ Insurability depends on answers to health and lifestyle questions and an underwriting review.

² e-App is available in all states through the iPipeline iGO e-App platform using Internet Explorer (desktop/laptop) or Safari (Apple iPad only) for Foresters non-medical products (excluding Foresters PlanRight and Foresters Prepared). Touch to sign available on Apple iPad only. POS decision will be unavailable Monday to Saturday from 2:00 a.m. to 6:00 a.m. and from Saturday 10:00 p.m. to Sunday 10:00 a.m. (EST). Some e-App features are not available in NY (refer to ezbiz, Toolbox/e-App section for more details)..

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